

PROXIMO

VIRTUAL

# CANADIAN POWER & RENEWABLES EXCHANGE

JULY 15TH 2021

2021



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## FINANCING THE NEW WAVE OF CANADIAN POWER

# PROXIMO VIRTUAL CANADIAN POWER & RENEWABLES EXCHANGE

An all new virtual gathering space for the Canadian Power and renewables market. Join friends and colleagues to reconnect, discuss, and debate the future of Canadian power

Get the inside track from provincial governments and project sponsors as they grapple with ensuring that their power mix is competitive and profitable, whilst delivering consistent and affordable power to Canadians.

Covering integrated power networks, the ongoing role of gas, M&A across power markets and of course the continuing developments in Hydrogen technology and the mechanisms to finance it.

Through case studies and innovative gamified sessions, Proximo delivers curated content you can arm yourself with as we continue headfirst into the green revolution. This is the best time for all key players to gather and discuss the future of Canadian power and renewable energy.

DON'T MISS

PROXIMO CANADIAN  
INFRASTRUCTURE  
FINANCE

July 14th  
Virtual Event



INTIMATE  
EVENT



KEY REGIONAL  
GOVERNMENT



GAMIFIED  
SESSIONS



HD  
NETWORKING



TOP CANADIAN  
DEVELOPERS

### COMPANIES THAT ATTENDED IN 2020

Abacus Infrastructure Partners	Boralex	Diode Ventures	Fitch Ratings	Latin America Power	SMBC
ACS	BPL Global	DNV GL	FitchRatings	Manulife	SNC-Lavalin
Addenda Capital	Brookfield Renewables	EA Markets	Genalta Power	Manulife Financial	Société Générale
AECON	Bruce Power	EDF Renewables Canada	Gerlach Advisers	Marathon Capital	Source3 Energy Inc.
AIMCo	Bullfrog Power	EllisDon	Gia Infrastructure	Marubeni Corporation	Starwood
Algonquin	Caisse de dépôt et placement du Québec (CDPQ)	EmpRes Capital	Grasshopper Solar	Mizuho	Sun Life
Alma Global Infrastructure	Caixa Bank	Enel	HOCHTIEF PPP Solutions North America	National Australia Bank	SunGrid Solutions
Autocase	Canada Infrastructure Bank (Banque de l'infrastructure du Canada)	ENEL Americas	Humber River Hospital	Northland	Swiss Life Asset Management
Axiom		Energy Storage Canada	Hydro One Limited	Northland Power	TC Energy
Axiom Infra	CIBC	Engie	iA Financial Group	NRStor Inc	TD Asset Management
Axiom Infrastructure	Concert Infrastructure	Engie Services Inc	Industrial Alliance Securities, Inc.	OPG	The Canada Life Assurance Company
Ayres Associates	Connor, Clark, & Lunn (CCL)	Eolectric	Innergex	Pacto Energia	The Renewables Consulting Group Ltd
Baker Gilmore	Cordelio Power Inc.	Evulgen by Brookfield Renewable	Invenergy	Port of Vancouver	TransAlta
BluEarth Renewables	Dentons	EY	Kiewit	Potentia	Valorum Capital
BMO Capital Markets	Desjardins Capital Market	Fengate	Kruger Energy	Proximo	WaterPower Canada
		Fengate Asset Management	Landesbank Baden - Wurttemberg (LBBW)	PSP Investments	Wilmington Trust
				Queen's University Alternative Asset Fund	Yellen and Co.
				Saturn Power	

# AGENDA

'The Canadian Power & Renewable Finance Exchange allowed for a diverse group of senior level professionals from the development, financing, consulting and legal industries to share ideas and discuss further pathways to deploying capital in this exciting market. Definitely a conference worth attending.'

*Chris Benedetti, Principal,  
SUSSEX STRATEGY GROUP*

11.00AM ET

## OPENING REMARKS

**Maura Murphy**, Senior Content Producer, **Proximo**

11.05AM ET

## FUTURE OF CANADIAN POWER - CURRENT AND PROPOSED INTEGRATED POWER NETWORKS

- Are there signs that the Canadian power demand has plateaued? What are the implications of this for the project pipeline, and could there be serious effects on the performance of existing financings?
- Who is bidding?
- What affect has the pandemic had on power project pipeline?
- What incentives do - or could - provinces provide to incentivize investment in the space?

**David Thornton**, Manager, Regulatory and Public Affairs, **EDF Renewables**

**Sashen Guneratna**, Managing Director, **Canada Infrastructure Bank**

**Andrea Ruotolo**, Senior Director, Grid Modernization & Innovation, **Liberty Utilities**

**Moderator: Maura Murphy**, Senior Content Producer, **Proximo**

11.50AM ET

## POWERING THE TRANSITION

- Gas as the great enabler to the transition to a fully realized green energy economy
- Are transmission and storage incentives where they need to be to drive decarbonization?

**Brenda Marshall**, Sr VP Renewables - Wind, **Algonquin Power & Utilities Corp.**

**Shaun Ishwanthlal**, Director, Energy Markets, **Peak Power**

**Carmelo Restifo**, Director, Project Finance, **MUFG**

**Paul Miller**, President and CEO, **GenAlta**

**Moderator: Philip Bassil**, Director and Country Manager, Canada, **Marathon Capital**

12.35PM ET

## STRETCH BREAK

12.45PM ET

## ENVIRONMENTAL AND SOCIAL EQUITY IN POWER INFRASTRUCTURE

- How has the pandemic highlighted power inequities in remote and rural areas?
- Provincial and federal incentives for improved grid connectivity

**Frank Davis**, Country Head, Canada, **Pattern Energy**

**Jesse Puckett**, Senior Manager - Sustainability and Community Relations, **Enel Green Power**

**Olta Cibuku**, Senior Director, Strategy and Research, Head of ESG, **Amp Energy**

**Moderator: Maura Murphy**, Senior Content Producer, **Proximo**

1.25PM ET

## POWER M&A

- Taking stock of the market - who's bidding, and on what projects?
- Where are larger portfolios of renewables?
- Are you seeing non-traditional funds moving into the space?

**Ashish Thomas**, Investment Director, Infrastructure, **IFM Investors**

**Niko Nikolaidis**, Senior Director, Finance, M&A, **Innergex**

**Moderator: Robert Sternthal**, Managing Director, **Simmons Energy - Division of Piper Sandler**

2.00PM ET

## BATTERY STORAGE: SAVING UP FOR THE FUTURE

- What is the appetite for stand alone and Solar plus storage development within the Provinces?
- What are the roadblocks - environmental, financial or otherwise - that are slowing development?
- Is it a viable solution to intermittency and curtailment issues for renewables in competitive power markets?
- Are there technology limitations lenders are hesitating on?

**Jason Rioux**, Chief Development Officer, **NRStor**

**Donna Zen**, Analyst, Global Investment Banking, **Scotia Capital Inc.**

**Nicolas Muszynski**, Director Energy Storage, **Renewable Energy Systems**

**Moderator: Andrew Joynt**, Senior Director, Global Infrastructure and Project Finance, **Fitch Ratings**

2.45PM ET

## NETWORKING Q&A

3.30PM ET

## CLOSING REMARKS, END OF EVENT

# HOW TO PARTICIPATE

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## APPLY TO ATTEND

'This is the premier forum to discuss the latest on the intersection between energy policy and innovation in electricity markets.'

**John Penner**  
Director  
STRATEGYCORP

'One of the most relevant and well sized conferences I've been to...the finance crowd that attended this fits us much more than the typical industry association conference or technology oriented one. I'm going to recommend we make it a recurring one we send staff to.'

**Bert Chen**  
Manager, Project Development  
BROOKFIELD RENEWABLES

'The Canadian Renewables & Power Exchange event was one of the most effective conference experiences I've had. The Panels were excellent and the caliber of the discussion was really good. I took away a number of practical and useful insights.'

**Mark Henderson**  
President  
GRID SMART CITY & GRID SMART CITY COOPERATIVE

## GET IN TOUCH WITH



### MAURA MURPHY

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