

PROXIMO

# CANADIAN POWER & RENEWABLES EXCHANGE

16TH OF JULY 2020



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# EVENT OVERVIEW

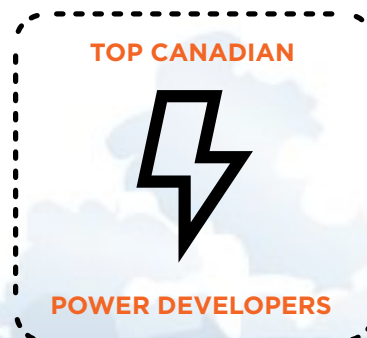
## FINANCING THE NEW WAVE OF CANADIAN POWER

**A modern event to fit current circumstances for the Canadian power & renewables market.**

Whilst we can't be in Toronto again this summer, we can get together in even bigger numbers online and continue mapping our way forward as an industry. Tune in alongside your market this July and get the inside track from provincial governments and project sponsors as they grapple with ensuring that their power mix is competitive and profitable, whilst delivering consistent and affordable power to Canadians.

Transition fuels, new smart metering and micro grid technologies and agile domestic investment strategies all form the building blocks and core themes in outlining the financing trendline into the new decade.

Through case studies and innovative gamified sessions, audience questions and live audience chat, Proximo is the industry leader in delivering curated content through virtual platforms so that you can arm yourself with as we continue headfirst into the post-covid-19 green revolution.



## WHO ATTENDED IN 2019?



- Developer 29%**
- Bank 22%**
- Fund/institutional investor 13%**
- Financial advisory 13%**
- Government 5%**
- Ratings agency 4%**
- Law firm 2%**
- Other 11%**

## COMPANIES THAT ATTENDED IN 2019

Algonquin Power	Kinectrics
Amp Solar Group Inc	Liberty Power
APPRO	MaRS Discovery District
Arcus Power	McCarthy Tétrault
Axiom Infrastructure	Metlife
Bank of Montreal	Microsoft
Berkeley Research Group	Mizuho
BlackRock	Moltex Energy
BlackRock Real Assets	MUFG Union Bank
BluEarth Renewables	Navigant
Brookfield Renewables	Northland Power
Bullfrog Power	NRStor Inc
Caisse de dépôt et placement du Québec (CDPQ)	Ontario Ministry of Energy
Canada Life	Ontario Power Generation
Canadian Pension Plan Investment Board (CPPIB)	Operis
Capstone Infra	Opus One Solutions
CIBC Capital Markets	Peak Power
Davies Ward Phillips & Vineberg	Power Advisory LLC
DBRS	Raymond James LTD
EDF Renewables	RBC Capital Markets
Energy Storage Canada	Renewable Energy Systems Canada Inc. (RES-Group)
EPS AB Energy Canada Ltd	Richard Ivey School of Business, Western University
EY	Scotiabank
Fare Vostro Energy Solutions Inc	Silicon Valley Bank
Fiera Capital Corporation	Solar Flow-Through Fund
FinDev Canada	StrategyCorp
Fitch Ratings	SunGrid Solutions
Global Public Affairs	Sussex Strategy Group
Grayblock Power	TC Energy
Greengate Power	TD Asset Management
Grid Smart City & Grid Smart City Cooperative	TD Bank
Hatch	Toronto Hydro
HSBC	Travelers Capital Corporation
Hydrostor	Ventum Real Asset Finance
Independent	Vital Energy Investments
Independent Electricity System Operator (IESO)	Women in Renewable Energy (WiRE)
Internat Energy Solutions Canada	WSP Parsons Brinckerhoff

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## CANADIAN POWER & RENEWABLES EXCHANGE 2020

## AGENDA

July 16, 2020

TIMING: 10:30 AM - 2:00 PM  
(Canada, EST)

10:30 AM  
(EST)

### OPENING REMARKS

10:35 AM  
(EST)

### FINANCING ROBUST AND RESILIENT ENERGY INFRASTRUCTURE

**As we manage through the current crisis, how can developers and financiers alike continue to update and prepare for future calamities, on both a physical infrastructure basis and a financial preparedness basis?**

- What financial products and processes (corporate leveraging, portfolio leveraging) can be used to create some more stability now, and a strong platform for the future?
- Opportunities in technology for climate resiliency in existing utility assets
- Challenges to integrating physical and financial stability into new builds.
- Does this global emergency represent an opportunity for a reset on the way we think about risk and volatility?

*Sashen Guneratna, Managing Director, Investments, Canada Infrastructure Bank*  
*Anne-Raphaëlle Audouin, President & CEO, WaterPower Canada*

11:20 AM  
(EST)

### POWER STORAGE: NOW AND FUTURE

Appetite for power storage by province

- Do you see storage as a central asset (i.e, built alongside power plants or stand alone) or more beneficial to be built downstream as part of a distributed grid?
- Is battery storage being deployed at a utility scale?
- End-of-life concerns, safety, reliability and return on investment for lithium-ion batteries

*Jeremy Goertz, Managing Director, SunGrid Solutions*  
*Sean Drygas, President, Bullfrog Power*

12:00 PM  
(EST)

### NETWORKING AND LUNCH BREAK

12:30 PM  
(EST)

### FUTURE OF GOVERNMENT SUPPORT FOR THE ENERGY TRANSITION

Mechanisms provided by provincial and federal governments

- Closer Look: The role of the Global Adjustment in encouraging battery storage and off-loading peak time power
- Government support through times of crisis

*James Scongack, Executive Vice-President, Corporate Affairs & Operational Services, Bruce Power*

1:20 PM  
(EST)

### OPPORTUNITIES IN THE US & GLOBALLY

**Taking a quick tour around the world, we hear from movers and shakers in the global market to discuss regional risk, new technologies being deployed and emerging market opportunities.**

- How receptive is the rest of the world to new projects - quick global update on the power markets beyond Canada
- Where can Canadian developers look for new project opportunities, and how competitive of a market should they be prepared for?
- On a global scale, what regions provide the most reward for the risk?
- What type and size project has the highest appetite in the global market?

*Nikolaos Nikolaidis, Senior Director - Finance, Mergers and Acquisitions, Innergex*  
*Andrew Joynt, Senior Director, Global Infrastructure and Project Finance, Fitch Ratings*  
*Michelle Chislett, Managing Director Development (Canada/USA), Northland Power*

# REGISTER NOW

As trusted industry leaders in delivering power and infrastructure events online, we are proud to offer bespoke sponsorship packages. Please get in touch on the below for more information.

## US\$195

to attend the Canadian  
Power & Renewables  
Exchange

## US\$350

to attend the Canadian  
Infrastructure and Power  
& Renewables events

## BOOK ONLINE

## GET IN TOUCH WITH:



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**CONTACT DAVID SAMUEL**

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**MAURA MURPHY**

For speaking opportunities and all things  
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**ANDREW WOODHOUSE**

For ticketing and media enquiries.  
Or anything else really, feel free!

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