



PROXIMO

FINANCING THE ENERGY TRANSITION

VIRTUAL

29
APRIL
2021

PROXIMO ZERO





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#PROXIMOZERO2021



EVENT OVERVIEW



This event is designed to look at the financial solutions available to public and private oil & gas producers, utilities and power companies as they work to reduce or eliminate their carbon footprint.

Zero: FTET is about how these companies can finance investments in new technologies, infrastructure, and business models that get them closer to a zero-carbon footprint.

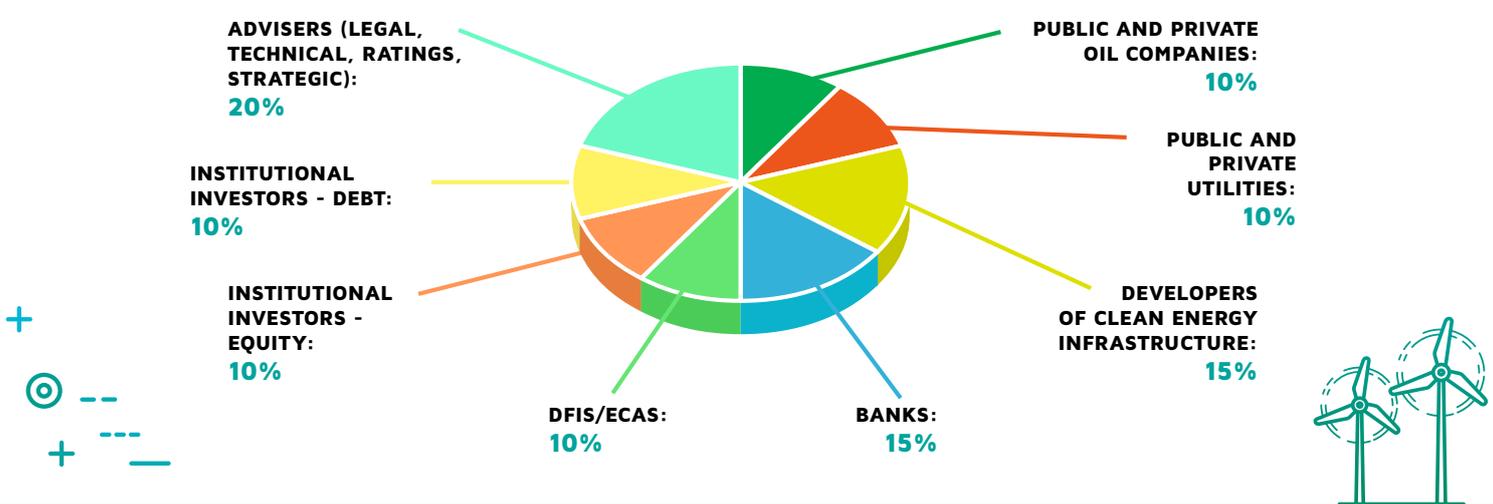
This virtual event is designed to draw on existing relationships that banks, export credit agencies and equipment suppliers have with these companies. These relationships are the same as they would be in the TXF's export finance events space, though the oil, gas and power companies would also be the buy-side for a Proximo/project finance event.

In addition, however, the event will also introduce these companies to developers of energy infrastructure (renewables projects, mostly), as well as institutional investors in both renewable and carbon-intensive assets. These are the traditional buy-side for Proximo's project finance events, and so both buy and sell-side for this event.

Join us on our custom-built virtual event platform to examine key topics areas and connect with important players of the market.



DELEGATE BREAKDOWN



PROXIMO CUSTOM-BUILT VIRTUAL EVENT PLATFORM

This event will be taking place on our own virtual event platform built with your needs in mind

- PRIVATE ROOMS
- NETWORKING ROULETTE
- CHAT FEATURES: ONE TO ONE AND ONE TO MANY CONVERSATIONS
- VIEW THE GUEST LIST
- HOSTED ON OUR OWN SERVERS TO PROVIDE SECURITY AND PRIVACY
- HD VOICE & VIDEO
- INSTANT TECHNICAL SUPPORT
- NETWORKING CONCIERGE SERVICE
- LIVE AND ON-DEMAND SESSIONS

HELPING YOU CONNECT WITH KEY PLAYERS AROUND THE WORLD

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AGENDA

PART I : EVOLUTION

<p>9:25 AM (EDT)</p>	<p>WELCOME REMARKS</p>
<p>9:30 AM (EDT)</p>	<p>CASE STUDY: ØRSTED - PAVING THE WAY</p>
<p>9:50 AM (EDT)</p>	<p>BEYOND HYDROCARBONS - THE OIL COMPANIES</p> <ul style="list-style-type: none"> • How important is external financing compared to retained earnings in managing the transition? • How to manage relations with existing stakeholders - investors, suppliers and customers. • Managing the M&A and divestment processes. • Where it helps to be an oil company in making the transition (offshore expertise?) and where it doesn't <p>Anthony Cottone, Senior Director - Strategy & Sustainability, Occidental Richard Simon-Lewis, Head of Global Origination, Client Coverage, Marketing & Communications, UK Export Finance Pablo Otin, Managing Director, Powertis Kevin Smith, Chief Executive Officer, Americas, Lightsource BP Moderator: Michael Whalen, Managing Director, Berkeley Research Group</p>
<p>10:35 AM (EDT)</p>	<p>CLEANER ELECTRONS - THE POWER COMPANIES</p> <ul style="list-style-type: none"> • To what extent can retrofits/brownfield sites can be central to transitions? • How do you effectively position your generation and transmission portfolio for the transition? • In-house utility versus IPP-driven decarbonisation models • Are transmission and storage incentives where they need to be to drive decarbonisation? • Examining funding sources: ECAs, commercial banks, transition bonds <p>Claudio Helfmann Soto, Head of Business Development, Peru, ENEL Americas James Pool, Commercial Director, EnBW Shashank Sane, Senior Vice President, Head of Transmission, Invenergy Moderator: Oliver Langel, Head of Project Finance USA & Canada, LBBW</p>
<p>11:20 AM (EDT)</p>	<p>SOURCING THE ENERGY TRANSITION - SUPPLIERS STEP UP</p> <ul style="list-style-type: none"> • How easy is to cross-sell to major energy corporates in transition? • Whether existing export and vendor finance sources can meet the demands of decarbonisation? • How else can home governments support exports/manufacturing of low carbon energy equipment? • What influence can and do the larger suppliers and contractors have on their supply chain with respect to decarbonisation? <p>Patricia Holzmann, Director of Structured Finance, Mitsubishi Power Ltd Ravina Advani, Managing Director, Head of Energy Natural Resources & Renewables Coverage, BNP Paribas Philippe Delleville, Vice President - Global Head Project and Development Finance, Siemens Gamesa Renewable Energy Moderator: Christopher Wells, Global Head Environmental and Social Risk, Santander</p>
<p>11:50 AM (EDT)</p>	<p>FIRESIDE CHAT: DOE'S LOANS PROGRAM: BACK IN BUSINESS</p> <p>Jigar Shah, Executive Director, Department of Energy Loans Program Office Moderator: Taite McDonald, Partner, Holland & Knight</p>



AGENDA

PART 2: IMPLEMENTATION

<p>12:10 PM (EST)</p>	<p>HYDROGEN - FROM BROWN TO BLUE AND GREEN</p> <ul style="list-style-type: none"> • What benefits do incumbent utilities and oil companies bring to hydrogen development? • How important will deep technical and financial resources be to hydrogen leadership? • Are DFIs and ECAs alive enough to the potential of hydrogen? • What financing opportunities will hydrogen create in associated industries like automotive and industrial applications? <p>Girish Nadkarni, Chief Executive Officer, Total Carbon Neutrality Ventures Scott Reynolds, Managing Director, Bloom Energy Gonzalo Lolas, Project Leader, H2 Chile Vishal Shah, CEO & Managing Partner, Hydrogen Technology Ventures</p> <p>Moderator: Martha Kammoun, Partner, Bracewell</p>
<p>12:40 PM (EST)</p>	<p>MAKING MANDATES CONCRETE - INSTITUTIONAL CAPITAL AT WORK</p> <ul style="list-style-type: none"> • Institutions as effective sources of pressure on carbon intensive companies, as well as funding sources for decarbonisation • How institutions seeded with hydrocarbons revenue can push for shareholdings to transition • Will institutions find it gradually more difficult to fund the acquisition of carbon intensive assets from transitioning sellers? • Pushing fund managers/managed accounts to align with overarching sustainability goals • Are institutions deploying sustainable capital at the pace required to help meet decarbonisation targets? • Are SPACs a reliable long-term source of capital for the transition? <p>Simo Santavirta, Senior Managing Director, Head of Asset Management, Ardian Matt DeNichilo, Partner, ECP John Anderson, Global Head, Corporate Finance and Infrastructure, Manulife Martin Torres, Managing Director, Infrastructure, BlackRock Real Assets</p> <p>Moderator: Tom Nelthorpe, Contributing Editor, Proximo</p>
<p>1:20 PM (EST)</p>	<p>FINANCIAL PRODUCTS FOR THE TRANSITION - THE EMERGING MARKET TOOLKIT</p> <ul style="list-style-type: none"> • Are blended finance solutions available and appropriate for incumbent oil companies and power utilities? • Can DFIs work with extractive industry borrowers and sponsors on executing pivots? • Does sector reform and deregulation constitute a separate issue to the energy transition? • What export and commodities financing techniques can do for the development of cleaner energy infrastructure? <p>Birgitta Lindström Kruk, Head of Export & Project Finance, Swedish Credit Corporation (SEK) Wale Shonibare, Director, Energy Financial Solutions, Policy & Regulation, African Development Bank (AfDB) Tariye Gbadegesin, Managing Director & Chief Investment Officer, ARM Harith</p> <p>Moderator: Simon Bessant, Director, Texel</p>
<p>2:00 PM (EST)</p>	<p>NETWORKING</p>





TRAINING

PROJECT FINANCING THE ENERGY TRANSITION - 30TH APRIL

Learn how Project Finance is evolving to support the energy transition at a training course developed exclusively for the Proximo Zero event by CCC Training. During this intensive 3 hour course led by experienced Project Finance practitioners, participants will:

- Learn how Project Finance has historically supported developments across the energy sector
- Discover how the ESG momentum is driving current market trends
- Undertake a specifically designed bankability case study exploring the key risks associated with financing new low carbon technologies
- Review the specific pools of liquidity and insurance products that are now available in the market
- Receive a comprehensive picture of how Project Finance is supporting the move to a zero-carbon economy.

This exclusive training course is included as part of your Proximo Membership. However, spaces are limited so please contact

marketing@proximoinfra.com

before April 29th mid-day to hold a place for you or your colleagues.

PROJECT FINANCE
TRAINING FROM
EXPERIENCED
PROFESSIONALS



Established by four practising project finance professionals, CCC Training focuses exclusively on project finance training across the Energy, Infrastructure and Sustainable Finance sectors

THE TRAINING TEAM



Audrey Caulliez-Louis
TRAINER & FOUNDER



Ian Cogswell
TRAINER & FOUNDER



Steve Mills
TRAINER & FOUNDER



Calvin Walker
TRAINER & FOUNDER

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Constantina Christophide

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David Samuel

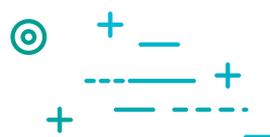
To explore sponsorship packages and more
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Elsa Fucile

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Gary Coates

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