

# PROXIMO

## EUROPEAN INFRASTRUCTURE & RENEWABLES FINANCE 2021

HYBRID EVENT

London & kujenga

TECHNOLOGY SOLUTIONS

23 NOVEMBER  
VIRTUAL SESSIONS

25 NOVEMBER  
IN-PERSON SESSIONS  
LONDON



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## EUROPEAN INFRASTRUCTURE & RENEWABLES FINANCE 2021

HYBRID EVENT

London & **kujenga**  
TECHNOLOGY SOLUTIONS

Europe's most engaging and sectorally diverse infrastructure and renewables event is back for the first time as a hybrid event. Day one (23 November) will exist as virtual only sessions followed later in the week by an in-person day two (26 November) at The Institute of Directors in central London.

Join an exclusive pan-European guest list for more of Proximo's engaging game show session formats, thought leading interactive discussion and generous networking time. A back to business event for European infrastructure and renewables.



### HOW TO PARTICIPATE

#### DAY 1 | 23 November VIRTUAL SESSIONS



EASY NETWORKING



GLOBAL AUDIENCE



LIVELY DISCUSSION



HD MEETING ROOMS

Registration is by application via the online booking page

#### DAY 2 | 25 November IN PERSON SESSIONS | London



INTIMATE DISCUSSION



CENTRAL LONDON  
VENUE

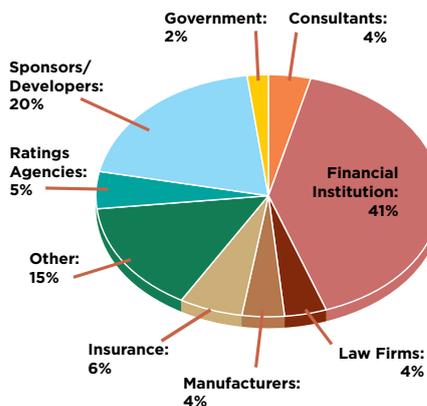


EXCLUSIVE GUEST LIST



COCKTAIL RECEPTION

#### 2021 DELEGATE BREAKDOWN



Impressive line-up and great panel and break-out sessions that really maximise interaction, discussion and networking.



**Pablo Otin**, VP - Emerging Markets,  
**8Minute Solar**

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### TUESDAY 23 NOVEMBER

8.15 AM GMT	<b>Welcome &amp; openings remarks</b>
8.20 AM GMT	<p><b>Renewables in the mainstream - optimising and scaling financings</b></p> <ul style="list-style-type: none"> <li>• What strategies can investors employ to remain competitive as solar and wind portfolios mature?</li> <li>• What are the risks and opportunities, in combining asset types and technologies?</li> <li>• Investor appetite and the energy transition - what developers can expect from Big Oil</li> <li>• Financial sponsors and the growth of renewables development platforms</li> <li>• Is more disruption likely from hydrocarbons players entering the renewables space?</li> </ul>
9.20 AM GMT	<p><b>Rewiring societies with transport and social infrastructure</b></p> <ul style="list-style-type: none"> <li>• Shifts in procurement and financing structures for social infrastructure - how investors are adjusting</li> <li>• Leveraging tech for infrastructure - how can digitization strategies support infrastructure assets in remaining efficient and competitive?</li> <li>• Meeting demand and meeting targets - balancing the need for new transport infra with Paris Agreement benchmarks</li> </ul> <p><b>Stephen Williams</b>, Director, <b>MUFG</b>  <b>Andreas Marschall</b>, Head of Project Finance, <b>BAM PPP</b>  <b>Michael Frankland</b>, Director, <b>John Laing</b>  <b>Moderator: Garret Tynan</b>, European Head of Infrastructure and Project Finance, <b>KBRA</b></p>
10.20 AM GMT	<b>Stretch Break</b>
10.30 AM GMT	<p><b>Deal or No Deal - Portfolio edition</b></p> <ul style="list-style-type: none"> <li>• A portfolio/ holdco-only edition of Proximo's market-leading game show. Our host will present three hypothetical refinancing "deals" for our panellists to consider, and audience members will weigh in with their judgement via live SLIDO polling.</li> <li>• Suggested deals will include Spanish solar, European rolling stock and UK social infrastructure.</li> <li>• The focus of this session will be on brownfield and secondary assets and optimum financial structures.</li> <li>• Panellists will include banks, debt funds, insurers and pension funds.</li> </ul> <p><b>Gerard Pieters</b>, Director, <b>Tierra Underwriting</b></p>
11.15 AM GMT	<p><b>Regional focus: New frontiers in North Sea energy</b></p> <ul style="list-style-type: none"> <li>• Building on the legacy of oil &amp; gas production - (giga)scaling off-shore wind</li> <li>• Making it happen: necessary financial, construction and supply risk management</li> <li>• The role of transmission infrastructure financing for efficient off-shore energy growth</li> <li>• Strategies for cost reduction at scale for carbon capture and storage</li> <li>• Investor and developer perspectives on innovation potential in combining off-shore assets</li> </ul>
12.15 PM GMT	<b>Day 1 Wrap-Up</b>



## AGENDA - DAY 2

IN-PERSON  
SESSIONS  
LONDON

### THURSDAY 25 NOVEMBER

12.30 PM GMT	<b>Registration &amp; Networking</b>
1.00 PM GMT	<b>Keynote Address: UK infrastructure assets outlook for 2021 &amp; 2022</b>
1.30 PM GMT	<p><b>UK Infra assets - financial sponsors weigh in</b></p> <ul style="list-style-type: none"> <li>Viewed across energy and infrastructure, how is the UK pipeline looking?</li> <li>How are investment and concession structures evolving to deal with changed policy priorities and decarbonisation?</li> <li>What might higher inflation mean for the returns and attractiveness of infrastructure?</li> <li>The current state of play for channelling UK institutional capital into infrastructure assets</li> <li>Would the private sector be in a position to meet massively increased demand for power generating capacity?</li> </ul> <p><b>Stephen Rankin</b>, Investment Director - Infrastructure, <b>InfraRed Capital Partners</b></p>
2.30 PM GMT	<p><b>New avenues for infrastructure debt revenue</b></p> <ul style="list-style-type: none"> <li>How can lenders and developers prepare for the transition from Libor to RFRs?</li> <li>Basel III to Basel IV - avoiding liquidity crunch and how to curb impacts on infrastructure investment</li> <li>New impetus for ESG processes from COP26</li> <li>What are new entrants doing to ease potential constraints?</li> </ul> <p><b>Charlie Radcliffe</b>, Director, <b>BPL Global</b>  <b>Simon Bessant</b>, Director, <b>Texel</b>  <b>Chris Williams</b>, Head of Project Finance, <b>LBBW</b></p>
3.30 PM GMT	<p><b>Recharge &amp; Reconnect</b></p> <p>We know it's been a while since we could all get together - grab a refreshment, stretch your legs, and chat with old friends!</p>
4.15 PM GMT	<p><b>WORKSHOP: Refitting conventional power and the path to Net Zero</b></p> <p><i>Following an introductory panel of experts, delegates will choose to participate in the <b>Hydrogen</b> or <b>Combined assets &amp; utilities</b> break-out groups.</i></p> <ul style="list-style-type: none"> <li>The intermediary steps to begin transitioning power and utilities to renewables</li> <li>Decarbonizing conventional power - combining sources and implementing CCS</li> <li>How to plan for hydrogen and ensure bankable, sustainable power projects</li> <li>The financing sources and structures available - project debt or venture debt?</li> </ul> <p><b>Amir Sharifi</b>, Managing Director - Energy Transition Head, <b>Ardian</b>  <b>Max Gottschalk</b>, Founding Partner, <b>Vedra Partners</b></p>
5.15 PM GMT	<p><b>Financing the demand side of electrification - no time to wait?</b></p> <ul style="list-style-type: none"> <li>Investor technology comfort - the case to move quickly</li> <li>Can the merchant market support battery financing in the long run?</li> <li>Growth of EVs and charging, and what it means for grid management</li> <li>Conventional rails and further decarbonising urban transit</li> </ul> <p><b>Alicja Kowalewska-Montfort</b>, Principal, <b>Gore Street Capital</b>  <b>Mark Henderson</b>, Chief Investment Officer, <b>Gridserve Sustainable Energy</b>  <b>Ben Guest</b>, Head of New Energy &amp; British Strategic Investment Fund, <b>Gresham House PLC</b>  <b>Moderator: Thomas Hopkins</b>, Reporter, <b>Proximo</b></p>
6.15 PM GMT	<b>Drinks Reception</b>



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## VENUE

25 NOVEMBER | INSTITUTE OF DIRECTORS, 116 PALL MALL, LONDON



## BOOK YOUR PLACE TODAY

STANDARD RATE:

**£1250**

PROXIMO MEMBER RATE:

**£750\***

\*More information about membership

INCLUDES ACCESS TO BOTH VIRTUAL AND IN-PERSON DAYS

# BOOK NOW

## TEAM



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